

Cynthia Couch Jessie



Professional Experience

Cynthia began her practice with a small law firm in the Hampton Roads area of Virginia, representing clients in real estate transactions. In 2010, Cynthia relocated to New York City and narrowed the focus of her practice to commercial real estate transactions, while expanding the client base of her practice and her legal skills. Over the years, Cynthia has cultivated her leadership and negotiation skills as an attorney in a highly competitive international real estate market and carries with her the large market experience with the professionalism and skills you expect from your counsel. Her practice includes various facets of sophisticated real estate transactions, including acquisitions, dispositions, leasing and development for retail, multi-family and mixed use projects. From the first time the pen hits the paper, to the opening of the project for business, Cynthia has assisted her clients in every aspect of the transaction.

Details of Practice

For more than 20 years, Cynthia's practice and passion has focused on commercial real estate transactions. Cynthia has extensive experience representing clients on both sides of the table and brings balance to negotiations for her clients.

Representative Transactions

- Represented medtail vision company, as in-house counsel, in transactions throughout the United States, including the acquisition and growth of the Company, analyzing and negotiating lease assignments and/or new leases for each location. Assisted the company in navigating the COVID-19 pandemic.
- Represented one of the largest retailers in North America, handling all aspects of its commercial leases, design and development for locations in its portfolio across the United States.
- Represented a national restaurant retailer, handling all facets of its commercial leases across the United States.
- Assisted in the ground lease of a development site within the historical district of Union Square, New York.
- Numerous representations of office and retail tenants in first-time occupancy of space, as well as expansion, subletting, renewing and surrendering of leases for such office and/or retail space.
- Sale of outparcels for regional shopping center developer.
- Represented franchisee in the purchase and sale of franchise business located in the Dallas, Texas area.
- Assisted in representation of national insurance company in the acquisition of small insurance businesses, including international locations, review and analysis of lease portfolios and drafting of lease assignments and consents from landlords.
- Representation of national REIT and owners regarding office and retail lease negotiations, including brokerage agreements, SNDA's, estoppels, sublease and assignment requests and preparation of landlord consent documents.

Practice Areas

Real Estate

Licensed

2000, Virginia
2010, New York
2023, Texas

Education

Carson Newman University,
B.A. 1993
Regent University School of
Law, J.D. 1997

Contact

(210) 271-1723 office
(210) 271-1740 facsimile